## DEDICATED TO SUPPORTING YOUR BUSINESS

## THE REQUIREMENT

PS Computer Services Ltd are a provider of specialist IT recruitment solutions. Based in Southampton, the company support clients across the UK and into Europe, ranging from SMEs, government bodies and educational institutions, through to direct supply into multi-national tier one IT providers. The company wanted a dedicated whole rack contract but rather than an off-the-shelf package, they were looking for a more flexible solution.

## THE SOLUTION

By choosing ServerHouse's unique Pay4Power product PS Computer Services could benefit from a flexible and practical colocation solution that only charges for power used, not the rack space. Unlike traditional data centre space that can leave companies limited for space by their budget, this cost-effective product means that each month PS Computer Services are simply billed for the bandwidth and power used, and have spare capacity in their rack without paying a large overhead for the privilege.

"ServerHouse's Pay4Power has proved to be a very cost effective alternative to Amazon Web Services. PS Computer Services has recently moved some of their disaster recovery operations from Amazon to ServerHouse and achieved 30% savings, even when including their own hardware costs. ServerHouse have been very helpful and accommodating during our move into our rack."

Simon Capstick



